



Offshore Software Delivery Model

Introducing Flint India

The Changing World

The speed at which customers are looking to adopt a **software-orientated** operation has dramatically increased over the course of the last few years. The benefits derived from automation and orchestration are being widely adopted and recognised and enabling incumbent providers to move with the speed of a new entrant or cloud provider.

As customers introduce this new, agile way of operating the traditional way of planning, designing, implementing, and operating their infrastructure is coming somewhat outdated.

Agile Operations

To support this new way of working Flint has invested in an offshore software capability in India. This **software factory** is staffed with **developers, testers**, managed by a **scrum master** and has adopted an **agile methodology**. The new operation is based out of Hyderabad.

Why India?

We have found that a **hybrid delivery model** is the most effective way of finding a balance between local expertise, **customer intimacy** and **offshore cost advantage**.

We have also found that centralized team structure allows us to move **best practices** from one project to the next ensuring continuous operational excellence. Our hybrid delivery model provides a local solution architect, to capture customer requirements, create the use cases and a cost effective off-shore delivery team to provide 4-week sprints to develop the code and feed it back to the customer-facing side of the team.

We are hopeful that this investment further cements Flint's commitment in our customers, their ever-changing requirements and maintains our focus on delivering unrivalled **Customer Experience**.



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