



FLINT's Partnership with Sandvine

Combining Technology with Service Capability



The Sandvine portfolio provides customers with a deep

understanding of their network data to **drive faster, better decisions.**

Flint's 20-year experience in delivering solutions to Service Providers and Enterprise customers **reduces the time to realise the benefit** from this innovative technology.

Enhanced Quality of Experience from Actionable Insight

As both a **systems integrator** and **reseller** for Sandvine, Flint brings **unrivalled industry expertise** and is proud to support implementations with customers such as Inmarsat, SES, Daisy and Collins Aerospace.

Our partnership with Sandvine creates a multitude of solutions verticals and use cases with our key focus being:

1. **Traffic Analysis**, providing an enhanced level of visibility and actionable insight including:
 - a. **Subscriber Monitoring** to proactively identify and resolve network issues before they impact the user
 - b. **Performance Monitoring and Capacity Management** enabling improved QoE based on data-driven fact, offering options other than just increasing capacity

2. **Traffic Management** and control at a very granular level to enable:

- a. **Heavy User Management** through traffic optimisation to increase customer experience
- b. **Congestion Management** to drive require dynamic and automated actions across cable, DSL/FTTx, mobile, satellite and Wi-Fi infrastructure.
- c. **Wholesale & Peering Link Management**, Carrier Grade NAT
- d. **Network Optimisation** to run profitable, high QoE networks

3. **Revenue Generation**

- a. **Identify revenue loss** from fraud piracy and misconfigurations

Flint provides **lifecycle services** to design, implement, integrate, and deliver ongoing support ensuring the smooth introduction of the Sandvine solution and the highest level of return on investment.

Flint at-a-Glance

Flint has over 1800 consultants deployed in more than 40 countries

Flint has centres of excellence focusing on:

- Strategic Resourcing (Consultancy, Contingent and Permanent Placement)
- Professional and Managed Services (Migration, PMO and Software & Automation (Enterprise Networking and SP Automation)
- Learning and Content Development Services (Content Creation, Training and Enablement, Mentored Service)



Want to know more? Visit www.flint-international.com/our-services